

# Incisor

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## Upcoming Issues of *Incisor*

We are moving to a twice-yearly publication schedule for *Incisor*, which will match those of our other two newsletters, *The Producer* and *Group Bulletin*. The next issue you receive will be the Fall/Winter edition.

The *Incisor* will continue to highlight new programs and provide updates on ongoing initiatives to help you stay informed. For instance, the Fall/Winter edition will focus on CDT changes for the new year.

Beginning with the next issue, *Incisor* will only be available online; and, as usual, those offices using email will be alerted when a new edition is available. **We will no longer be copying and mailing *Incisor* to a limited number of dental offices.**

A downloadable print-ready version of the newsletter will continue to be available at **[www.nedelta.com/Providers/The-Incisor](http://www.nedelta.com/Providers/The-Incisor)**.

As a reminder, you also receive frequent/regular communications from CEO Tom Raffio over and above the *Incisor*.

We encourage you to share the *Incisor* with your staff to also keep them informed about updates provided by Northeast Delta Dental. Thank you!



## Individual and Family Plans for Retirees

One of our individual and family plans could be attractive to employees about to retire. They have already experienced the value of dental insurance and understand that it emphasizes prevention and that it often costs less to prevent dental disease than to perform major restorative work later.

Should soon-to-be retirees have questions and concerns about where they can purchase dental insurance benefits for their post retirement years, please advise them to visit **[www.DeltaDentalCoversMe.com](http://www.DeltaDentalCoversMe.com)** or the Health Insurance Marketplace in their states for more information on individual and family plans.



Left to right: Oral Health & Wellness Solutions Specialist, LeaAnne Haney, RDH, CPHDH, presents anniversary award to Dr. Brewster.

## Dr. Roy Brewster Recognized for 50 Years of Participation!

Dr. Roy Brewster, DDS, was recently recognized by Northeast Delta Dental with a Simon Pearce personalized blown glass plaque for his 50 years as a participating dentist. He has practiced dentistry for 50 years in New Hampshire, first in Lancaster; for the last 47 years, in Whitefield.

Dr. Brewster retired in the spring. We thank him for his professionalism and dedication to his patients and wish he and his wife health and happiness throughout their retirement years.



## Northeast Delta Dental Named a Business of the Year

*Business NH Magazine* and the NH Association of Chamber of Commerce Executives recently selected Northeast Delta Dental as a Business of the Year. This annual award program recognized Northeast Delta Dental twice previously as a Business of the Year in the Financial/Insurance category. This year, for the first time, the program separated these two business sectors to make each its own category. Northeast Delta Dental was named a Business of the Year 2021 in the Insurance category. Winners are from across the state and will be celebrated at the Business of the Year luncheon in the fall.

## Meet New DDPME Board Members

Delta Dental Plan of Maine (DDPME) recently elected three new directors to its board: Marcia Minter of Portland; Grace Odimayo, DMD, of Augusta; and C. Bradford Rand, DDS, of Brewer.

**Marcia Minter** is the co-founder and executive director of Indigo Arts Alliance in Portland, a nonprofit arts incubator that supports the creation and dissemination of the work of Black and Brown artists of African descent through its Artists in Residence program and community events. Her long career in creative design and direction includes 16 years as the vice president, creative director with L.L. Bean. **Grace Odimayo, DMD**, practices general and cosmetic dentistry at Lagos Dental PA in Farmingdale. She trained in Nigeria and Scotland before earning her Doctor of Dental Medicine at Tufts School of Dental Medicine, Boston, Massachusetts. **C. Bradford Rand, DDS**, owns BEAM: Align Your Smile, Bangor, and is an owner and partner of Rand Dentistry LLC, Brewer. Dr. Rand earned his Doctor of Dental Surgery at the University of Iowa College of Dentistry, Iowa City, Iowa, and is a Fellow of the International College of Dentists and the Academy of General Dentistry.

## Introducing New Vice President and General Counsel

We have promoted Brian Duffy, Esq., to Vice President and General Counsel. Brian earned his Juris Doctor at the University of New Hampshire Franklin Pierce School of Law, Concord, and his undergraduate degree at the University of Massachusetts, Amherst.

Brian supports Northeast Delta Dental's corporate, regulatory, and compliance initiatives, and its philanthropic programs, in Maine, New Hampshire, and Vermont. His previous role with us, for five years, was Associate General Counsel. Prior to joining us, he was an associate in Nixon Peabody's Manchester, New Hampshire, office.



Many colleagues volunteer hundreds of hours of their time and expertise each year. Some provide leadership on the boards and advisory committees of community nonprofits. Despite the pandemic, in 2020, 42 of our employees provided 4,332 hours of service to community nonprofits in leadership positions—averaging 103 hours per person.



## Office Changes or Updates? Let Us Know.

The information in our system needs to be accurate for us to give you our best service and accurate claims processing, and that's very important to us! Keeping our system information accurate also allows us to provide correct information to our subscribers looking for services from Delta Dental participating providers using our online Dentist Search.

Please notify us when there are any provider and/or office changes or updates, including, but not limited to, these:

- Changes to status of accepting/not accepting new patients.
- Closing of an office or practice.
- License status updates.
- New and/or change of NPI information.
- New and/or change of phone number(s).
- New and/or change of physical or payment address(es).
- Provider joining or leaving an office.
- Retirement.
- Sale or purchase of a practice.
- Tax ID changes.

If a provider has left the practice, please remember to remove his/her name, which may remain as the default practitioner for a patient in your Practice Management System.

Thank you for your help. To notify us of changes, or to have any questions about changes or updates answered, please contact the Provider Services department at 1-800-537-1715, extension 1100.

## Foundation Awards More Than \$285,000 to Oral Health Programs

This spring, the Northeast Delta Dental Foundation awarded grants totaling \$285,019 to 27 oral health programs in Maine, New Hampshire, and Vermont—\$83,019 to six Maine programs, \$104,000 to 13 New Hampshire programs, and \$98,000 to eight Vermont programs. Funding areas included dental clinics/direct care, in-school programs, oral health education, and scholarships/recruitment.

## PPE Program Still Available— Price of Gloves Reduced

Our PPE program is still available and includes KN95 and N95 masks, multipurpose wipes and nitrile gloves (small, medium, large, and extra-large). Below is the pricing for the PPE we have, and please note that the price per box of gloves has been reduced from \$17/box to \$15/box.

PPE Item	Size	Pricing
KN95 Masks (10/package HB brand (ear loop)	One Size Fits Most	\$1.50/mask = \$15/package
N95 mask (20/box) BYD brand	One Size Fits Most	\$5/mask = \$100/box
Multipurpose wipes (75% alcohol) GERMisept brand	50 wipes/package Wipes are 5.9" x 7.9"	\$5/package
Nitrile Gloves - varying brands (100/box)	Small, Medium, Large, X-Large	\$15/box

Please contact Laureen Drolet at [LDrolet@nedelta.com](mailto:LDrolet@nedelta.com) for more information on available PPE or to obtain an order form.



## 23rd Annual Dr. Thurston J. Carpenter Memorial Golf Tournament

Please join us for the 23rd Annual Dr. Thurston J. Carpenter Memorial Golf Tournament on Friday, September 17, 2021, at Breakfast Hill Golf Club in Greenland, New Hampshire. Start times are: Registration, 7:30 AM; Breakfast, 8:00 AM; Tee Time, 9:00 AM; Lunch, 1:30 PM; and Auction and Raffles, 2:30 PM. We will welcome back celebrity golfer, Rico Petrocelli.

Proceeds will benefit the Northeast Delta Dental Foundation to support oral health programs in Maine, New Hampshire, and Vermont. Register, donate, or purchase a sponsorship online at [www.birdeasepro.com/carpentergolf](http://www.birdeasepro.com/carpentergolf). For more information or sponsorship details, email Laureen Drolet at [LDrolet@nedelta.com](mailto:LDrolet@nedelta.com) or call 603-223-1317.



## March to a Million— More Than 961,000 and Counting!

Despite the challenges of the last year, our growth goal is the same: Reach one million covered lives across Maine, New Hampshire, and Vermont by 2023.

Our strategic plan has a special emphasis on insuring people who don't have coverage now, because we know that having dental insurance encourages people to visit their dentists regularly.



## Dental Continuing Education Courses Offered *Continuously* by NHTI

New Hampshire's Technical Institute (NHTI) is committed to strengthening professional and personal skills through their Business Training Center (BTC). Currently, there are several Dental Continuing Education courses available, and the list continues to grow! Highlighted below are a few of the courses offered this Fall.

- “Dental Hygiene Refresher (Hybrid)” with Rachel Leo Flagg, RDH, online and in-person at NHTI in Concord, NH, starting on September 15; 20 CEUs.
- “SDF for the Dental Practice” with John Echternach, DDS, online webinar, September 22 from 6 PM-8 PM; 2 CEUs.
- “Administration of Local Anesthesia for the Dental Hygienist” with Katrina Magee, RDH, online portion runs from September 27 to November 22, clinical portion at NHTI in Concord, NH, on Saturdays: October 30, November 6, and November 20, from 8 AM-4:30 PM; 48 CEUs.
- Infection Control Recertification course is now offered as a 100% self-paced online course that runs every other month. This course fulfills the NH dental infection control requirements for certification and license renewal.

For more information on the above courses and to register, or to see future courses, please visit: [NHTI.coursetorm.com](https://nhti.coursetorm.com). For more information on NHTI's Certified Public Health Dental Hygienist (CPHDH) and Expanded Function Dental Assistant (EFDA) programs, please visit: <https://nhti.edu/btcdental>.

## New Participating Providers

We are pleased to announce that the following providers have joined Northeast Delta Dental's networks in Maine, New Hampshire, and Vermont:

### Maine

Faisal Almoghaisseeb, DDS  
Anastasia Ascher, DMD  
Anshu Bathija, BDS  
Daniel Burke, DMD  
Kaitlin Clark, DMD  
Kristopher Cooper, DMD  
Mohamed Elsalhy, DMD  
Garrett Fillebrown, DMD  
Jason Greenbaum, DMD  
Simran Grover, BDS  
Zahra Hanif, DMD  
Benjamin Harwood, DMD  
Eliza Helmick, IPDH  
Melissa Johnson, DDS  
Jack Kemper, DMD  
Chin Kim, DDS  
Isaac Kim, DMD  
Na Hyun Kim, DMD  
Julia Krek, DMD  
Kevin Kwon, DMD  
Christian Labonte, DMD  
Hyun San Lee, DMD  
Jessicah Moretz, DDS  
Brian Morin, DMD  
Jonathan Nutt, DMD  
Hena Patel, DMD  
Chad Phillips, DDS  
Bonnie Retamozo, DDS  
Ashley Rideout, IPDH  
Kjetil Rossignol, DMD  
Natasha Seavey, DMD  
Jessica Sikora, DMD  
Chenyu Wang, DMD  
Phillip Wilson, DDS

### New Hampshire

Neha Aggarwal, DMD  
Atul Bansal, DMD  
Allison Billingsley, DMD  
Mohamed El-Ounsi, DDS  
Bracken Godfrey, DDS  
Hemali Hufton, DMD  
Mohamed Ilshahuome, DMD  
Apeksha Jain, DDS  
Andrew Kalil, DMD  
Kathleen Labadie, DMD  
Jeffrey Malmquist, DMD  
Timothy McKeefrey, DMD  
Amber McPherson, DMD  
Robert Miskimen, III, DDS  
Michael Neveu, DMD  
Ava O'Neill, DMD  
Kamleshwar Pareek, BDS  
Robyn Rousseau, DMD  
Jungwon Shin, DDS  
Kristal Skrmetta, DMD  
Kasey Strand, DMD  
Brian Sullivan, DMD  
Justin Swank, DDS  
Hanh Tran, DMD

### Vermont

Jacob Akers, DDS  
Kelsey Cone, DMD  
John Hansford, DMD  
Riley Hanson, DDS  
Emily Keller, DMD  
Jamal Kussad, DDS  
Collin Kwasnik, DDS  
Min Liu-Simmons, DMD  
Amlan Pankaj, DDS  
Jae Il Ru, DMD  
Hillary Sawyer, DMD  
Anthony Sciortino, DDS  
Joshua Wagner, DDS  
John White, DDS

## Holiday Closures

Northeast Delta Dental will be closed for the following holidays. Our website, [www.nedelta.com](http://www.nedelta.com), will continue to be available.

Labor Day	Monday, September 6, 2021
Thanksgiving Day	Thursday, November 25, 2021
Day After Thanksgiving	Friday, November 26, 2021