



DEFENSE LOGISTICS AGENCY DISTRIBUTION SMALL BUSINESS

[DLA Distribution](#) is the leading provider of global distribution support to America's military and other federal agencies, and it comprises of more than 10,000 military and civilian employees. Located in eight countries and 20 states and territories, it delivers best-value supply chain solutions including receiving, storing, and issuing supplies to increase warfighter readiness.



WHAT DOES DISTRIBUTION PROCURE?

Services		Supplies	
	General Warehousing and Storage		Materials Handling Equipment (MHE), Conveyor & Conveying Equipment
	Facilities Support, Janitorial & Engineering Services		Corrugated & Solid Fiber Boxes, Wood Containers, Pallets, Labeling, and Packing Supplies
	Construction (Commercial, Power and Communication Line, Electrical, Roofing, Highway, Street & Bridge)		Manufacturing (Shelving, Coated & Treated Paper, Plastic, Battery, and Packaging Machinery)
	Maintenance, Repair and Rebuilding of Industrial Machinery & Equipment		Soap and Other Detergent
	Administrative and General Management Consulting		Electric Wire, and Electrical Power & Distribution Equipment



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WHERE TO FIND PROCUREMENT OPPORTUNITIES

The DLA Distribution sites post their opportunities on the Federal Contract Opportunities website at [SAM.gov](https://sam.gov).

Search for DLA Distribution opportunities and notices in [SAM.gov](https://sam.gov) using the following codes:

Site	Department of Defense Activity Address Code (DoDAAC)		
New Cumberland, Pennsylvania	SP3300		

Most of DLA Distribution's over-land transportation is booked using agreements executed by U.S. Transportation Command. Please contact the [US TRANSCOM Small Business Office](#) for more information.

MAJOR SPEND PATTERN FISCAL YEAR (FY) 2023 (All Dollars)

Source: SAM.gov

NAICS Code	NAICS Description	Dollars Obligated
Grand Total DLA Distribution FY23		\$355,357,910
493110	GENERAL WAREHOUSING AND STORAGE	\$202,528,248
333922	CONVEYOR AND CONVEYING EQUIPMENT MANUFACTURING	\$31,435,266
236220	COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	\$14,271,452
322211	CORRUGATED AND SOLID FIBER BOX MANUFACTURING	\$13,211,701
337215	SHOWCASE, PARTITION, SHELVING, AND LOCKER MANUFACTURING	\$11,579,017
541611	ADMINISTRATIVE MANAGEMENT AND GENERAL MANAGEMENT CONSULTING SERVICES	\$11,287,715
237130	POWER AND COMMUNICATION LINE AND RELATED STRUCTURES CONSTRUCTION	\$6,493,600
561210	FACILITIES SUPPORT SERVICES	\$5,856,601
561720	JANITORIAL SERVICES	\$5,739,098
493120	REFRIGERATED WAREHOUSING AND STORAGE	\$5,311,887
811310	COMMERCIAL AND INDUSTRIAL MACHINERY AND EQUIPMENT (EXCEPT AUTOMOTIVE AND ELECTRONIC) REPAIR AND MAINTENANCE	\$4,387,033
237310	HIGHWAY, STREET, AND BRIDGE CONSTRUCTION	\$4,078,192
321920	WOOD CONTAINER AND PALLET MANUFACTURING	\$2,810,368
238210	ELECTRICAL CONTRACTORS AND OTHER WIRING INSTALLATION CONTRACTORS	\$2,686,436
322220	PAPER BAG AND COATED AND TREATED PAPER MANUFACTURING	\$2,520,909
561621	SECURITY SYSTEMS SERVICES (EXCEPT LOCKSMITHS)	\$2,430,729
221112	FOSSIL FUEL ELECTRIC POWER GENERATION	\$2,186,385
541330	ENGINEERING SERVICES	\$1,795,071
561910	PACKAGING AND LABELING SERVICES	\$1,700,416
325611	SOAP AND OTHER DETERGENT MANUFACTURING	\$1,374,185
238160	ROOFING CONTRACTORS	\$1,123,444
621498	ALL OTHER OUTPATIENT CARE CENTERS	\$1,023,156
326111	PLASTICS BAG MANUFACTURING	\$950,955
335910	BATTERY MANUFACTURING	\$797,368
333993	PACKAGING MACHINERY MANUFACTURING	\$705,184

DLA DISTRIBUTION SMALL BUSINESS OFFICE CONTACT INFORMATION

Email: DLA.Distribution.OSBP@dla.mil

WHERE TO FIND ADDITIONAL INFORMATION & RESOURCES

Additional information and resources can be found on the DLA Small Business website www.dla.mil/smallbusiness.

Training resources may be found at www.dla.mil/SmallBusiness/Resources/Training.

