EMPOWER ADVISORY GROUP, LLC (EAG) November 1, 2023

Form CRS Customer Relationship Summary

<u>ITEM 1 INTRODUCTION</u> EAG is registered with the Securities and Exchange Commission (SEC) as an investment adviser. Investment advisory services and fees differ, and it is important for you to understand the differences. <u>https://www.investor.gov/CRS</u> offers free and simple tools to research firms and financial professionals. It also provides educational materials about broker-dealers, investment advisers and investing.

ITEM 2 RELATIONSHIPS AND SERVICES

What investment services and advice can you provide me? Our advisory services include our asset allocation services using mutual funds and exchange traded funds (ETFs), managed portfolios from third-party investment managers portfolio management, personalization, rebalancing, tax optimization (if applicable) and financial planning assistance. Our website (listed below) provides a detailed description of our advisory services. Depending on which service you select, our asset allocation services are either "nondiscretionary" (through our on-line advice service, we recommend investments to you, and you make the ultimate decision regarding the purchase or sale of investments) or "discretionary" (through our managed account services, we make the ultimate investment decisions without your signoff). Available investment contracts. Our investment adviser representatives or the third-party managers (subadvisers) we engage will invest your account on a discretionary basis using mutual funds, ETFs, individual equities and other securities. We work with you to understand your risk tolerance, investment goals and objectives and then position you in a suitable investment strategy. We will also work with you on account specific customizations if requested and if allowed by the product.

How often will you monitor my account's performance and offer investment advice? When you enroll in one of our discretionary services, we (or a subadviser) will maintain discretion to invest your as-sets among the available investment options for so long as you remain enrolled in the service. We monitor your advisory assets and may re-balance periodically. Our managed account service offered within the Empower Premier IRA is limited to proprietary investment options only.

Some of our financial planning services are limited to preparation of a customized financial assessment only, based on the information you provide, and do not include ongoing monitoring. You must meet certain investment minimums to open some of our advisory accounts (as described on our website). For additional information about our investment advisory services, please see Form ADV, Part 2A brochures (Items 4 and 7) available at https://www.empower.com/eag.

Conversation Starters:

- 1) Given my financial situation, should I choose an investment advisory service? Why or why not?
- 2) How will you choose investments to recommend to me?
- 3) What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?

Who is the primary contact person for my account? What is their relevant experience, including licensing, education, and other qualifications? What do these qualifications mean? Your primary contact is our call center, your advisor, or team of advisors. Our advisors are registered with FINRA and other individual state securities regulators. For financial planning services, information about your advisor's background, experience, licensing, and professional designations can be found in their ADV Part 2B. Information about any of our investment adviser representatives can be found at https://adviserinfo@sec.gov.

What is the minimum amount I can invest to open an account? Some of our individual services require a minimum account size. This is detailed in the Form ADV Part 2A brochures available at empower.com/eag.

ITEM 3 FEES, COSTS, CONFLICTS, AND STANDARDS OF CONDUCT

What fees will I pay? The primary fees you pay are "asset-based" - calculated as a percentage of the assets invested in your advisory account according to the fee schedule in your advisory agreement with us and as described on our website. This means that the more assets you invest in your account, the more you will pay in fees, and therefore we have an incentive to encourage you to increase your advisory account assets. In some of our advisory accounts, our advisory fee includes most transaction costs and fees paid to a broker-dealer or custodian that has custody of your assets. Depending on the level of trading in your account, these fees may cost more or less than if you were separately paying for each transaction. Our clients typically pay the advisory fee each month or each quarter. Please see your advisory agreement for the payment frequency that applies to your account. You may also pay miscellaneous fees that your account's record-keeper or custodian may charge, including wire fees, transfer fees, bank charges and other fees, as well as fees and expenses that are included in the expense ratios of certain of your investments (such as mutual funds, separate accounts, collective investment trusts and other investments).You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying. For additional information about our advisory fees, please see Form ADV, Part 2A brochures (Item 5) available at empower.com/eag.

For our Empower Personal Strategies advisory services, we charge a bundled fee (the "All-Inclusive Fee") based on the value of your assets under management (including cash) that includes investment advisory services, portfolio management costs, trading commissions, and standard custody services. The All-Inclusive Fee is calculated daily and deducted on a monthly basis in arrears. Because the Empower Personal Strategies advisory services are offered as part of a wrap fee program, your All-Inclusive Fee covers most transaction costs and commissions we pay to Broker-Dealers for trades in your account as well as custody costs. Our All-Inclusive Fee is competitive in the investment advisory space and, unlike some wrap programs, lower than some standalone asset-based advisory fees or Broker-Dealer transaction costs. Paying a higher, All-Inclusive Fee may be right for you if you value continuing advice, investment decisions, and having fees and costs bundled together for simplicity. Information about other third-party fees that are not included can be found below and in each service's Form ADV found at <u>empower.com/eag</u>.

Conversation Starter: Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go

to fees and costs, and how much will be invested for me?

What are your legal obligations to me when acting as my Investment Adviser? When we act as your investment adviser, we must act in your best interest and not put our interests ahead of yours. At the same time, the way we make money creates some conflicts with your interests. Due to the ownership and organizational structure, we have other financial industry affiliations which introduce conflicts of interest to the extent there are endorsements or recommendations for affiliated products or services.

You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what this means:

• Proprietary products: Our affiliates will earn fees, compensation and other benefits when you invest in a product that we or our affiliates advise, manage or sponsor, such as affiliated mutual funds, stable value funds, CITs, insurance company-guaranteed investment contracts, and annuity contracts. Based on which service you select, you may pay advisory fees to us and indirectly to our affiliate investment managers if the funds and other products (stable value funds, collective investment funds and other investments) they manage are included in your available investment options. For more information, please review our Form ADV, Part 2A brochure available at empower.com/eag. Any fees paid to our affiliated investment investment managers for management of the mutual funds are included in the fund share price.

• Third-party payments: Our affiliates receive payments from third-party product sponsors and managers (or their affiliates) when we recommend or sell certain products.

For additional information about our conflicts of interest, please see Form ADV, Part 2A brochure available at <u>empower.com/eag</u> and our Representative Compensation disclosure available at <u>empower.com/rep-comp-disclosure</u>.

Conversation Starter: How might your conflicts of interest affect me, and how will you address them?

How else does your firm make money and what conflicts of interest do you have? How might your conflicts of interest affect me, and how will you address them? The way we generate revenue creates conflicts of interest. We have many operational controls in place to mitigate identified conflicts. In addition to having operational controls, our advisors are fiduciaries that are legally obligated to put your interests first.

Due to the ownership and organizational structure, we have other financial industry affiliations which introduce conflicts of interest to the extent there are endorsements or recommendations for affiliated products or services. Additional descriptions of our conflicts of interest are outlined in each ADV Part 2A found at empower.com/eag.

How do your financial professionals make money?

In addition to their salary, some of our representatives earn additional incentive or bonus compensation for communication, education and/ or enrolling participants and other account holders in our services (bonuses do not increase the fees you or your plan (if appropriate) pays). For more information, please review our Form ADV, Part 2A brochure available at <u>empower.com/eag</u>.

In some instances, we also make payments to non-affiliated, third- parties for client referrals or endorsements. These compensated third- parties have an incentive to promote us and our business because of the payments they receive from us. From time to time, and only in select services, we also offer free advisory services to existing clients who refer new clients to us. These clients have an incentive to refer us to new clients because of the free advisory services they will receive by doing so.

• Revenue sharing: Certain managers and sponsors (or their affiliates) share the revenue they earn with our affiliates when you invest in certain of their investment products (primarily mutual funds). Ultimately, the revenue and other benefits that EAG or its affiliates receive from these conflicts may influence the products and services that we recommend.

ITEM 4 DISCIPLINARY HISTORY

Do you or your financial professionals have legal or disciplinary history? Yes. Certain of our advisors are required to disclose disciplinary information on their FINRA Form U4. You may visit <u>investor.gov/crs</u> for a free and simple search tool to research us and our advisors.

Conversation Starter: As a financial professional, do you have any disciplinary history? For what type of conduct?

ITEM 5 ADDITIONAL INFORMATION

Additional information about our services is available at <u>empower.com</u> or review our each services ADV Part 2A at <u>empower.com/eag.</u> If you would like additional information or a copy of this relationship summary, you can contact us at the toll-free number listed on the applicable brochure.

Conversation Starter: Who is my primary contact person? Is he or she a representative of an investment adviser or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me?