



# 2021 Budget Presentation Pikes Peak Workforce Center

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Executive Director/CEO

October 2020

# Program Year 2019

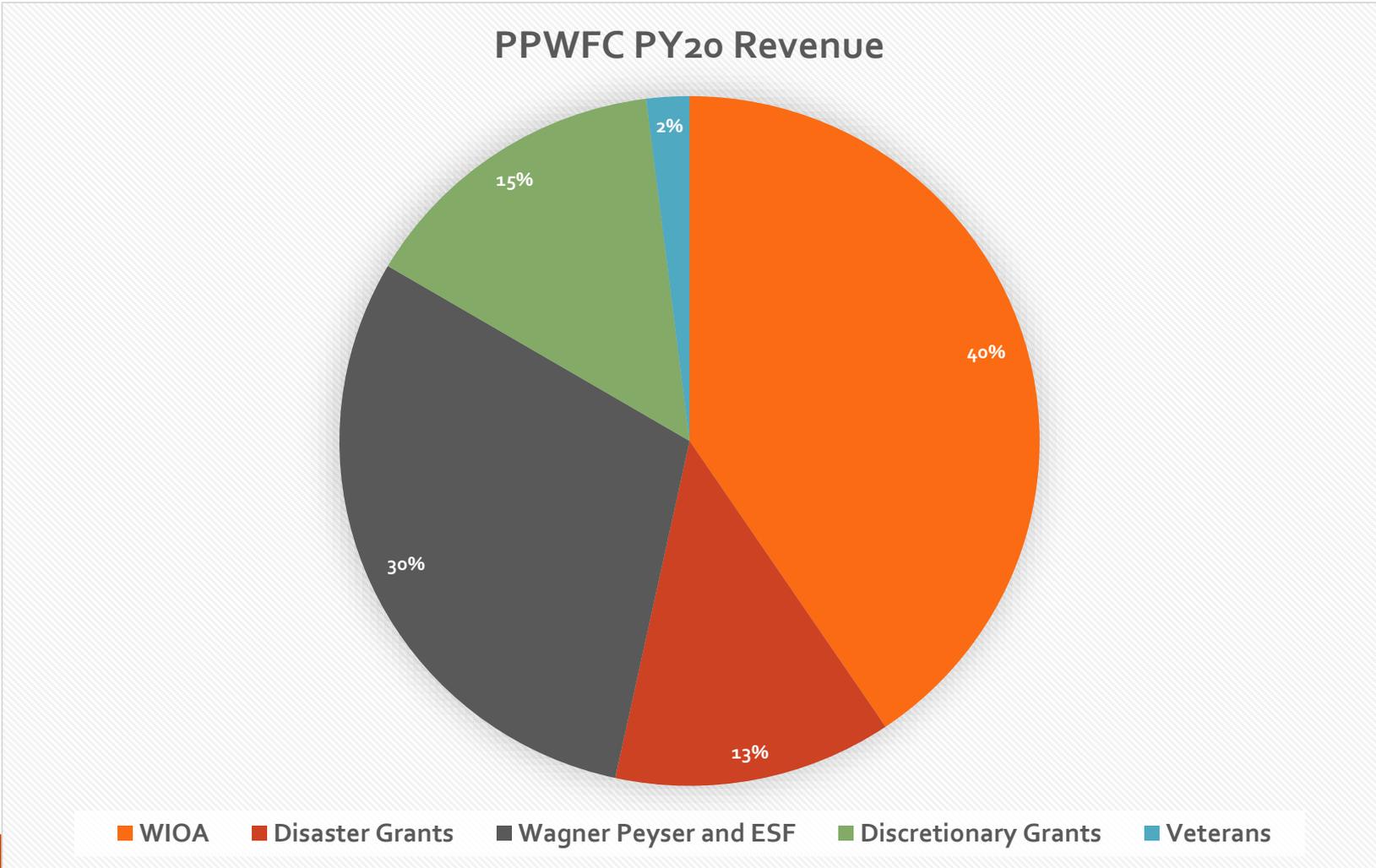
July 1, 2019 – June 30, 2020

- Successfully placed 13,426 people
- An average annual wage of \$45,979
- Which is \$10,906 more than the average annual wage for all new hires in the region during the same time period.
- **The aggregate economic impact is \$146.42 million**





# PPWFC Funding



# Business Community Outreach

July 1, 2019 – June 30, 2020

- Served 1,890 businesses
- Held 93 Hiring Events
  - 294 people were hired
- 7 Community Job fairs
  - 4 Virtual Job Fairs
  - 471 Employers with
  - 2,351 Job Seekers / Attendees



# Customer Service

- March 1 – September 25
  - 20,425 Telephone Calls
  - 36,338 New Connecting Colorado Accounts
  - 38,519 Services Provided to Customers
  - 2,452 Services at Temporary Location
  - 1,491 Workshop Services



# Temporary Site

- Continuing until June 30, 2021
- By Appointment Only
- 50 Computers Socially Distanced
- Customized Hiring Events
- Work Readiness Series



1049 N Academy Blvd

# Occupations of Dislocated Workers

SOC	Occupation	2020 Expected Hires	2020 Total Jobs	Jun 2020 Unique Postings	Latest 90 Days Unique Postings % Change (Active)	Latest 365 Days Unique Postings % Change (Active)	Pct. 10 Hourly Earnings	Median Hourly Earnings
41-2031	Retail Salespersons	10,538	11,963	419	(1.1%)	(17.0%)	\$11.10	\$12.62
41-9022	Real Estate Sales Agents	338	8,912	61	9.1%	(3.0%)	\$6.29	\$25.43
35-3023	Fast Food and Counter Workers	13,366	8,824	165	(34.3%)	5.9%	\$11.10	\$11.87
41-2011	Cashiers	8,160	6,597	139	(9.7%)	4.2%	\$11.10	\$12.56
31-1128	Home Health and Personal Care Aides	5,193	5,256	210	7.1%	13.6%	\$11.10	\$12.73
35-3031	Waiters and Waitresses	7,555	5,108	82	(22.7%)	0.0%	\$11.10	\$11.28
11-9198	Personal Service Managers, All Other; Entertainment and F	562	5,021	156	(10.7%)	(3.3%)	\$4.73	\$25.42
41-1011	First-Line Supervisors of Retail Sales Workers	1,602	4,117	403	10.4%	(21.7%)	\$5.35	\$19.01
25-2021	Elementary School Teachers, Except Special Education	1,257	3,959	26	(6.8%)	(18.2%)	\$16.53	\$22.88
31-1131	Nursing Assistants	2,812	3,834	138	(5.0%)	(5.1%)	\$12.50	\$15.37
35-2014	Cooks, Restaurant	4,165	3,772	151	(17.8%)	18.6%	\$11.10	\$12.94
41-3021	Insurance Sales Agents	1,192	3,690	153	13.9%	(39.6%)	\$12.59	\$25.09
41-9021	Real Estate Brokers	553	3,281	2	(57.1%)	30.0%	\$9.70	\$26.90
41-9091	Door-to-Door Sales Workers, News and Street Vendors, a	<10	3,229	15	122.2%	5.0%	\$1.75	\$14.99
25-9045	Teaching Assistants, Except Postsecondary	1,554	3,106	24	(17.6%)	(24.1%)	\$11.10	\$13.54
41-3031	Securities, Commodities, and Financial Services Sales Ag	440	2,960	53	(11.3%)	(31.0%)	\$5.90	\$23.69
41-3091	Sales Representatives of Services, Except Advertising, Ins	2,182	2,930	111	(24.8%)	(26.6%)	\$11.73	\$19.97
25-2031	Secondary School Teachers, Except Special and Career/T	875	2,859	49	(19.2%)	(35.1%)	\$17.51	\$23.63
39-9011	Childcare Workers	1,395	2,823	254	(10.3%)	15.9%	\$3.92	\$12.92
25-1099	Postsecondary Teachers	893	2,513	115	(23.4%)	(46.7%)	\$16.79	\$31.73
35-1012	First-Line Supervisors of Food Preparation and Serving W	2,666	2,398	197	6.7%	(5.8%)	\$12.37	\$15.12
39-2021	Animal Caretakers	909	2,392	34	(7.8%)	(21.1%)	\$3.25	\$12.72
41-4012	Sales Representatives, Wholesale and Manufacturing, Exc	1,024	2,230	176	(7.7%)	(24.8%)	\$12.46	\$24.80
31-9092	Medical Assistants	1,481	2,169	54	(19.3%)	(24.9%)	\$13.40	\$17.13
25-3021	Self-Enrichment Teachers	765	2,134	8	20.0%	(27.3%)	\$7.07	\$17.86
41-1012	First-Line Supervisors of Non-Retail Sales Workers	263	1,937	63	(23.2%)	(26.3%)	\$3.71	\$19.83
39-5012	Hairdressers, Hairstylists, and Cosmetologists	721	1,898	89	78.1%	32.5%	\$6.26	\$13.34
25-2022	Middle School Teachers, Except Special and Career/Tech	593	1,884	16	(2.6%)	(9.6%)	\$16.74	\$22.83
25-3097	Tutors and Teachers and Instructors, All Other	618	1,770	12	(54.7%)	(55.7%)	\$9.19	\$22.11
35-9031	Hosts and Hostesses, Restaurant, Lounge, and Coffee St	2,884	1,625	49	(11.5%)	21.5%	\$11.10	\$12.20
41-2021	Counter and Rental Clerks	1,284	1,572	10	(45.2%)	(9.2%)	\$11.28	\$15.43



# Promising Occupations

SOC	Occupation	2020 Expected Hires	2020 Total Jobs	June 2020 Unique Postings	Lastest 90 Days Unique Postings % Change (Active)	Lastest 365 Days Unique Postings % Change (Active)	Pct. 10 Hourly Earnings	Median Hourly Earnings
47-2111	Electricians	1,292	1,942	83	16.4	9.5	\$15.20	\$23.15
47-2073	Operating Engineers and Other Construction Equipment	936	1,133	21	0.0	25.5	\$16.28	\$22.06
47-2152	Plumbers, Pipefitters, and Steamfitters	893	1,410	49	22.1	18.6	\$14.27	\$22.13
15-1232	Computer User Support Specialists	814	1,989	400	(5.4)	0.1	\$15.28	\$25.01
47-2051	Cement Masons and Concrete Finishers	625	638	27	72.7	63.8	\$16.41	\$22.22
49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and	581	1,049	74	23.9	31.5	\$15.39	\$23.14
33-3051	Police and Sheriffs Patrol Officers	574	2,185	13	53.8	(12.3)	\$25.74	\$35.18
29-2061	Licensed Practical and Licensed Vocational Nurses	530	1,083	166	10.3	(7.3)	\$19.77	\$25.11
13-1031	Claims Adjusters, Examiners, and Investigators	415	1,268	31	(13.3)	2.0	\$20.22	\$28.40
49-3021	Automotive Body and Related Repairers	337	470	22	50.0	(4.8)	\$15.08	\$22.21
23-2011	Paralegals and Legal Assistants	318	572	24	(19.6)	5.0	\$14.50	\$23.61
31-2021	Physical Therapist Assistants	291	254	12	10.0	(4.1)	\$14.03	\$26.95
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	284	571	38	(12.2)	(13.0)	\$14.24	\$22.03
43-5052	Postal Service Mail Carriers	252	715	7	0.0	170.0	\$17.82	\$23.42
33-2011	Firefighters	233	938	5	(20.0)	(12.9)	\$14.03	\$24.63
29-1292	Dental Hygienists	231	490	39	105.7	44.8	\$31.28	\$35.95
47-2121	Glaziers	219	216	12	(5.3)	183.3	\$14.34	\$20.42
49-9041	Industrial Machinery Mechanics	215	506	19	(25.0)	4.5	\$17.76	\$30.70
49-3042	Mobile Heavy Equipment Mechanics, Except Engines	204	416	11	(11.5)	5.6	\$16.47	\$24.83
17-3023	Electrical and Electronic Engineering Technologists and	180	452	48	15.0	7.1	\$15.49	\$28.91
43-4031	Court, Municipal, and License Clerks	173	523	6	(26.7)	3.2	\$16.00	\$20.69
43-4131	Loan Interviewers and Clerks	173	427	19	100.0	32.4	\$15.58	\$21.17
49-2094	Electrical and Electronics Repairers, Commercial and In	158	438	3	(14.3)	(6.7)	\$16.28	\$25.49
17-3011	Architectural and Civil Drafters	153	304	12	17.6	12.0	\$20.23	\$27.41
43-3051	Payroll and Timekeeping Clerks	142	211	9	122.2	17.1	\$14.30	\$21.03
31-2011	Occupational Therapy Assistants	134	119	1	10.0	(4.1)	\$20.65	\$26.56
49-9052	Telecommunications Line Installers and Repairers	123	260	7	27.3	48.4	\$15.56	\$23.26
49-2098	Security and Fire Alarm Systems Installers	102	123	12	(16.0)	7.2	\$14.31	\$27.80

Add department/office name here

# Skills in Demand

Skill or Qualification	Jun 2020 Unique Postings	Latest 90 Days Unique Postings % Change (Active)	Latest 365 Days Unique Postings % Change (Active)	Median Advertised Salary
Communications	6,143	(9.1%)	(5.7%)	\$50,560
Management	4,704	(13.2%)	(6.8%)	\$60,032
Operations	3,709	(6.6%)	(0.9%)	\$60,032
Customer Service	3,684	(10.1%)	(13.1%)	\$40,576
Sales	3,054	(9.3%)	(20.0%)	\$54,912
Leadership	2,971	(9.5%)	(7.4%)	\$62,592
Problem Solving	1,897	(11.5%)	(1.6%)	\$51,584
Valid Driver's License	1,762	(0.6%)	(5.0%)	\$45,184
Detail Oriented	1,689	(8.0%)	0.0%	\$41,088
Troubleshooting (Problem Solving)	1,630	(6.3%)	(2.9%)	\$55,168
Presentations	1,575	(10.2%)	(8.8%)	\$64,896
Innovation	1,539	(0.2%)	6.8%	\$62,336
Top Secret-Sensitive Compartment	1,446	(1.6%)	15.6%	\$97,664
Coordinating	1,384	(4.8%)	(2.8%)	\$61,568
Microsoft Office	1,364	(8.7%)	1.1%	\$46,976
Microsoft Excel	1,339	(5.5%)	(6.2%)	\$46,464
Integration	1,320	(3.7%)	1.3%	\$86,912
Written Communication	1,280	(10.1%)	(9.2%)	\$54,912
Interpersonal Communications	1,152	(12.4%)	(15.6%)	\$50,048
Research	1,142	(16.8%)	2.7%	\$64,896
Verbal Communication Skills	1,100	(18.8%)	(12.7%)	\$52,608
Scheduling	1,047	(10.9%)	(5.5%)	\$46,976
Professionalism	1,003	(11.1%)	(2.7%)	\$40,576
Agile Software Development	996	4.0%	17.0%	\$89,984
Merchandising	981	(0.1%)	(15.3%)	\$31,104
Systems Engineering	967	(0.1%)	7.1%	\$81,792
Teamwork	963	(7.6%)	(6.7%)	\$53,632
Computer Science	890	(10.2%)	5.5%	\$86,912
Commercial Driver's License (C)	882	21.4%	(21.1%)	\$67,968
Infrastructure	881	(6.0%)	(0.4%)	\$87,424

# EPC CARES Act

- Phase I
  - #UpSkill2020
    - Business Skills – best practices for customer service, problem solving, conflict resolution, resiliency
    - Uncover My Talent– interest and aptitude assessments via brain games
    - eWorking Skills - online office programs training
    - Get & Keep A Job – learn and master the top seven skills employers say they need
- Phase II
  - Employer Resources
  - Extending Temp Site Lease until June 30, 2021 with other funding
  - Braid and Blend with Disaster Grants & other funding resources





#UPskill2020

719.667.3700

Contact Us



# WHAT INFORMATION ARE YOU SEEKING?

Survey Question: 1



**JOB SEEKER  
RESOURCES**

**EMPLOYER  
RESOURCES**

SIGN UP FOR EMAIL UPDATES





#UPSKILL2020

719.667.3700

Contact Us



# WHERE DO YOU WANT TO BEGIN?

Survey Question: 3 of 3

**FIND FREE  
TRAINING  
RESOURCES**

**DISCOVER  
YOUR  
STRENGTHS**

SIGN UP FOR EMAIL UPDATES

Pikes Peak Workforce Center

# #UpSkill2020

## BUSINESS SKILLS 2020

REGISTER

Discover the best practices for these times in customer service, problem solving, dealing with conflict, and working with change.

LEARN MORE

## eWORKING SKILLS

REGISTER

Set yourself up for success to work in-person or online with training in the most popular computer office programs, email systems and virtual platforms.

LEARN MORE

## GET & KEEP A JOB

REGISTER

Learn and master the top seven skills employers say you need to get and keep a job.

LEARN MORE

## JOB PLACEMENT

REGISTER

Let us help you find your next job!

LEARN MORE

## UNCOVER MY TALENT

REGISTER

Expand your vision of what you can accomplish by using interactive brain games to discover your natural talents and match them to careers.

LEARN MORE

## CAREER COUNSELING

REGISTER

Explore resources and discover the career opportunities that are available to you.

LEARN MORE

## LET US HELP YOU DECIDE

CALL US

Not sure what you want to do? Our professional staff can help guide you.

LEARN MORE

# COVID Disaster Grants

- COResponds – temporary jobs for temporary needs due to COVID \$15,000 or 1040 hours per Dislocated Worker
- RecoverC0 – Dislocated Worker funding to include training and supportive services funding



# How We Really Help

- Insert You Tube Video – WIOA Youth (Ismael)



# Questions?

