

### **JUST LEASE IT!**

EFFECTIVE NOVEMBER 1 – 30, 2024

Take advantage with 0.25% off our standard lease rates on new and used equipment placed in service in 2024.

#### JUST LEASE IT! PROVIDES:

- A low, fixed rate below standard rates
- Flexible payments
- Improved cash flow
- Predictable tax benefits throughout the lease

### JUST LEASE IT! PROGRAM REQUIREMENTS:

- New and used equipment
- Minimum of \$25,000 required
- Residual 15% and above (FPO & PRO only)
- Not available for cooperatives

	TERMS	\$200,000+	\$75,000 to \$199,999	\$25,000 to \$74,999
	2 – 3 years	5.95%	6.25%	6.55%
FIXED	4 - 5 years	5.95%	6.25%	6.55%
	6 – 7 years	6.25%	6.55%	6.75%



7:30 a.m. to 5:30 p.m. CT call 888-525-9805 or email info@agdirect.com

AGDIRECT.COM

<sup>-</sup> All rates and terms are subject to credit approval. Free fixed-rate lock for 0 to 45 days. Applications not funded within 45 days of application date are subject to rate change. Contact AgDirect® for rate locks greater than 45 days. Rates outlined herein are for information purposes only and may be canceled or changed at any time without notice. The final rate for each transaction will be set forth in the financing documents signed by the customer.

<sup>-</sup> Rates outlined herein are for illustrative purposes only to assist in comparing lease payments to the cost of the loan. They are not intended as, and should not be relied on as, tax or accounting advice. Applicants should consult their tax accounting advisors regarding appropriate treatment of any lease transaction.

<sup>-</sup> DOCUMENTATION FEES: The maximum documentation fee (i.e., origination fee, document fee, processing fee, application fee, closing fee, or similar fee) for each transaction shall be the lesser of \$300 or the amount allowed under applicable state law. All such fees shall be disclosed on the final financing documents; AgDirect and/or the financing company shall receive up to the first \$300 of such fee, and Dealer's share, if any, will equal the remainder of the fee disclosed on the financing documents.

<sup>-</sup> AgDirect is an equipment financing program offered by Farm Credit Services of America and other lenders, including participating Farm Credit System Institutions.

<sup>-</sup> Lease financing provided by Farm Credit Leasing Services Corporation.



### HARVEST IT! PROGRAM FOR GRAIN CARTS

EFFECTIVE THROUGH 12/31/2024

Take advantage of AgDirect<sub>®</sub>'s special lease residuals on new (current or prior model year only; never retailed) and used grain carts.

Residuals	Purchase	Term (mo.)							
1100144410	Option	36	42	48	54	60	66		
New	PRO or PUT	40%	35%	35%	30%	30%	28%		
Used - up to 5 years old	PRO or PUT	30%	25%	25%	20%	20%	20%		
Used - up to 10 years old	PRO or PUT	20%	15%	15%	-%	-%	-%		

	Tax-Deductible Pay- ments	Take Depreciation Like a Loan	Low Payment & High Residual	End-of-Lease Options
PRO Lease	X		X	Purchase, Trade or Renew
PUT Lease		Χ	Χ	Purchase or Trade

PRO and PUT leases offer higher residuals than the FPO without the option to surrender at the end of the lease.

#### **RATES AND TERMS:**

See AgDirect monthly rate sheet for current standard and special rates. For more information or a customized lease quote, contact AgDirect.

#### COMPARE PAYMENT OPTIONS WITH AGDIRECT® MOBILE

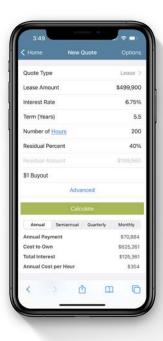
Check current AgDirect interest rates, calculate individual payment quotes or compare payment options side by side and apply for financing from your smartphone or tablet with our free mobile app.











Your mobile carrier's messaging data rates apply. The App Store is a service mark of Apple, Inc. Google Play is a trademark of Google, Inc. All rates and terms are subject to credit approval. Free fixed-rate lock for 0 to 45 days. AgDirect reserves all rights to cancel or change rates and terms at any time and without notice. To determine the right type of lease for your business, contact your tax advisor. AgDirect is an equipment financing program offered by Farm Credit Services of America

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## UTILITY TRACTOR LEASE SPECIAL

150 HOURS / YEAR EFFECTIVE AUG 1 - DEC 31, 2024



Every sized farm and acreage can save using these highly competitive new and used, up to 10 years, utility tractor (35-139hp) PRO and FPO residuals. Hurry, take advantage of this special offer!

John Deere 150 hr/yr PRO				Term (	mo.) a	nd Res	idual	Guide	lines			
Starting engine hours listed in ()	24	30	36	42	48	54	60	66	72	78	84	90
New (<=150 hrs)	83%	81%	<b>79</b> %	<b>77</b> %	<b>75</b> %	<b>72</b> %	<b>70</b> %	<b>67</b> %	65%	63%	61%	59%
Used (<=450 hrs)	90%	<b>87</b> %	85%	82%	80%	<b>77</b> %	<b>75</b> %	<b>7</b> 1%	68%	64%	61%	<b>57</b> %
Used (<=880 hrs)	86%	83%	81%	<b>78</b> %	<b>76</b> %	73%	<b>7</b> 1%	<b>67</b> %	64%	60%	<b>57</b> %	53%
Used (<=1300 hrs)	83%	80%	78%	<b>75</b> %	73%	70%	68%	64%	61%	<b>57</b> %	54%	50%
Used (<=1690 hrs)	<b>79</b> %	<b>76</b> %	74%	<b>7</b> 1%	69%	66%	64%	60%	<b>57</b> %	53%	50%	46%
Used (<=2080 hrs)	76%	73%	71%	68%	66%	63%	61%	<b>57</b> %	54%	50%	47%	43%
Used (<=2440 hrs)	<b>72</b> %	69%	<b>67</b> %	64%	62%	59%	<b>57</b> %	53%	50%	46%	43%	39%
Used (<=2790 hrs)	69%	66%	64%	61%	59%	56%	54%	50%	47%	43%	40%	36%
Used (<=3130 hrs)	65%	62%	60%	<b>57</b> %	55%	52%	50%	46%	43%	39%	37%	35%
				- ,	•			0				
John Deere 150 hr/yr FPO	0.7	00		Term (							01	
Starting engine hours listed in ()	24	30	36	42	48	54	60	66	72	78	84	90
Starting engine hours listed in () New (<=150 hrs)	73%	<b>7</b> 1%	36 69%	<b>42</b> <b>67</b> %	48 65%	54 62%	60 60%	66 57%	<b>72</b> 55%	53%	51%	49%
Starting engine hours listed in ()			36	42	48	54	60	66	72			
Starting engine hours listed in () New (<=150 hrs)	73%	<b>7</b> 1%	36 69%	<b>42</b> <b>67</b> %	48 65%	54 62%	60 60%	66 57%	<b>72</b> 55%	53%	51%	49%
Starting engine hours listed in ()  New (<=150 hrs)  Used (<=450 hrs)	73% 80%	71% 77%	36 69% 75%	42 67% 72%	48 65% 70%	54 62% 67%	60 60% 65%	66 57% 61%	72 55% 58%	53% 54%	51% 51%	49% 47%
Starting engine hours listed in ()  New (<=150 hrs)  Used (<=450 hrs)  Used (<=880 hrs)	73% 80% 76%	71% 77% 73%	36 69% 75% 71%	42 67% 72% 68%	48 65% 70% 66%	54 62% 67% 63%	60% 65% 61%	66 57% 61% 57%	72 55% 58% 54%	53% 54% 50%	51% 51% 47%	49% 47% 43%
Starting engine hours listed in ()  New (<=150 hrs)  Used (<=450 hrs)  Used (<=880 hrs)  Used (<=1300 hrs)	73% 80% 76% 73%	71% 77% 73% 70%	36 69% 75% 71% 68%	42 67% 72% 68% 65%	48 65% 70% 66% 63%	54 62% 67% 63% 60%	60 60% 65% 61% 58%	66 57% 61% 57% 54%	72 55% 58% 54% 51%	53% 54% 50% 47%	51% 51% 47% 44%	49% 47% 43% 40%
Starting engine hours listed in ()  New (<=150 hrs)  Used (<=450 hrs)  Used (<=880 hrs)  Used (<=1300 hrs)  Used (<=1690 hrs)	73% 80% 76% 73% 69%	71% 77% 73% 70% 66%	36 69% 75% 71% 68% 64%	42 67% 72% 68% 65% 61%	48 65% 70% 66% 63% 59%	54 62% 67% 63% 60% 56%	60 60% 65% 61% 58% 54%	66 57% 61% 57% 54% 50%	72 55% 58% 54% 51% 47%	53% 54% 50% 47% 43%	51% 51% 47% 44% 40%	49% 47% 43% 40% 36%
Starting engine hours listed in ()  New (<=150 hrs)  Used (<=450 hrs)  Used (<=880 hrs)  Used (<=1300 hrs)  Used (<=1690 hrs)  Used (<=2080 hrs)	73% 80% 76% 73% 69%	71% 77% 73% 70% 66% 63%	36 69% 75% 71% 68% 64%	42 67% 72% 68% 65% 61% 58%	48 65% 70% 66% 63% 59% 56%	54 62% 67% 63% 60% 56% 53%	60 60% 65% 61% 58% 54% 51%	66 57% 61% 57% 54% 50% 47%	72 55% 58% 54% 51% 47% 44%	53% 54% 50% 47% 43% 40%	51% 51% 47% 44% 40% 37%	49% 47% 43% 40% 36% 33%

\*FPO leases with a sale price equal to or greater than \$125k and residual of 40% or greater are subject to price validation. This sale price validation may impact the stated residuals Used Equipment price validation: residual values calculated on the lower of either the actual/advertised sales price or 100% of Resale Cash value in the current edition of Iron Guide.

New Equipment price validation: residual values calculated on actual sales price not to exceed the replacement cost new value (aka average selling price). This is a value that is less than original manufacturer's invoice (MSRP minus industry discounts).

	Tax- Deductible Payments	Take Depreciation Like a Loan	Low Payment & High Residual	End-of-Lease Options
FPO Lease	X		Х	Purchase, Trade or Surrender
PRO Lease	X		Х	Purchase, Trade or Renew

FPO leases offer an option to surrender the equipment at the end of the lease.

PRO leases offer higher residuals than the FPO without the option to surrender at the end of the lease.

Rates and terms: See AgDirect monthly rate sheet for current standard and special rates.

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150 HOURS / YEAR EFFECTIVE AUG 1 - DEC 31, 2024



Every sized farm and acreage can save using these highly competitive new and used, up to 10 years, utility tractor (35-139hp) PRO and FPO residuals. Hurry, take advantage of this special offer!

Case IH 150 hr/yr PRO	Term (mo.) and Residual Guidelines											
Starting engine hours listed in ()	24	30	36	42	48	54	60	66	72	78	84	90
New (<=150 hrs)	81%	78%	<b>76</b> %	73%	71%	68%	66%	63%	60%	<b>57</b> %	54%	52%
Used (<=450 hrs)	82%	<b>79</b> %	76%	<b>75</b> %	<b>74</b> %	73%	<b>7</b> 1%	66%	62%	58%	54%	50%
Used (<=880 hrs)	<b>78</b> %	<b>75</b> %	<b>72</b> %	<b>7</b> 1%	<b>70</b> %	69%	<b>67</b> %	62%	58%	<b>54</b> %	50%	46%
Used (<=1300 hrs)	<b>7</b> 5%	72%	69%	68%	68%	66%	64%	<b>59</b> %	55%	51%	<b>47</b> %	43%
Used (<=1690 hrs)	<b>7</b> 1%	68%	65%	64%	63%	62%	60%	55%	51%	<b>47</b> %	43%	39%
Used (<=2080 hrs)	68%	65%	62%	61%	61%	59%	<b>57</b> %	52%	48%	44%	40%	36%
Used (<=2440 hrs)	64%	61%	58%	<b>57</b> %	56%	55%	53%	48%	44%	40%	36%	33%
Used (<=2790 hrs)	61%	56%	55%	54%	54%	51%	50%	45%	41%	<b>37</b> %	33%	32%
Used (<=3130 hrs)	<b>57</b> %	54%	51%	50%	49%	48%	<b>47</b> %	44%	40%	36%	32%	31%

Case IH 150 hr/yr FP0	Term (mo.) and Residual Guidelines											
Starting engine hours listed in ()	24	30	36	42	48	54	60	66	72	78	84	90
New (<=150 hrs)	71%	68%	66%	63%	61%	58%	56%	53%	50%	<b>47</b> %	44%	42%
Used (<=450 hrs)	72%	69%	66%	65%	64%	63%	61%	56%	52%	48%	44%	40%
Used (<=880 hrs)	68%	65%	62%	61%	60%	59%	<b>57</b> %	52%	48%	44%	40%	36%
Used (<=1300 hrs)	65%	62%	59%	58%	58%	56%	54%	49%	45%	41%	37%	33%
Used (<=1690 hrs)	61%	58%	55%	54%	53%	52%	50%	45%	41%	<b>37</b> %	33%	29%
Used (<=2080 hrs)	58%	55%	52%	51%	51%	49%	<b>47</b> %	42%	38%	34%	30%	26%
Used (<=2440 hrs)	54%	51%	48%	<b>47</b> %	46%	<b>45</b> %	43%	38%	34%	30%	26%	23%
Used (<=2790 hrs)	51%	46%	45%	44%	44%	41%	40%	35%	31%	27%	23%	22%
Used (<=3130 hrs)	<b>47</b> %	44%	41%	40%	39%	38%	37%	34%	30%	26%	22%	21%

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150 HOURS / YEAR EFFECTIVE AUG 1 - DEC 31, 2024



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Eligible Brands: Fendt, New Holland, Kubota, Massey Ferguson,				Term	(mo.)	and Re	esidua	l Guid	elines	;							
McCormick 150 hr/yr PRO Starting engine hours listed in ()	24	30	36	42	48	54	60	66	72	78	84	90					
New (<=150 hrs)	81%	78%	76%	73%	<b>7</b> 1%	68%	66%	61%	<b>57</b> %	53%	49%	45%					
Used (<=450 hrs)	<b>78</b> %	<b>75</b> %	73%	70%	68%	65%	63%	60%	58%	55%	53%	51%					
Used (<=880 hrs)	73%	<b>70</b> %	68%	65%	63%	60%	58%	55%	53%	50%	48%	46%					
Used (<=1300 hrs)	69%	66%	64%	61%	<b>59</b> %	56%	54%	51%	49%	46%	44%	42%					
Used (<=1690 hrs)	64%	61%	<b>59</b> %	56%	54%	51%	49%	46%	44%	41%	39%	<b>37</b> %					
Used (<=2080 hrs)	60%	<b>57</b> %	55%	52%	50%	<b>47</b> %	<b>45</b> %	42%	40%	37%	35%	33%					
Used (<=2440 hrs)	55%	<b>52</b> %	50%	<b>47</b> %	<b>45</b> %	42%	40%	37%	35%	33%	31%	29%					
Used (<=2790 hrs)	51%	48%	46%	43%	41%	38%	36%	33%	31%	29%	27%	25%					
Used (<=3130 hrs)	46%	43%	40%	38%	36%	33%	30%	28%	-	-	-	-					
Eligible Brands: Fendt, New Holland, Kubota, Massey Ferguson,				Term	(mo.)	and Re	esidua	l Guid	elines								
	24	30	36	Term 42	(mo.) (	and Re	sidua 60	l Guid	elines	78	84	90					
Kubota, Massey Ferguson, McCormick 150 hr/yr FPO	24 71%	30 68%							ı		84 39%	90 35%					
Kubota, Massey Ferguson, McCormick 150 hr/yr FPO Starting engine hours listed in ()			36	42	48	54	60	66	72	78							
Kubota, Massey Ferguson, McCormick 150 hr/yr FP0 Starting engine hours listed in ()  New (<=150 hrs)	71%	68%	36 66%	42 63%	48 61%	<b>54</b> 58%	60 56%	66 51%	72 47%	78 43%	39%	35%					
Kubota, Massey Ferguson, McCormick 150 hr/yr FP0' Starting engine hours listed in ()  New (<=150 hrs)  Used (<=450 hrs)	71% 68%	68% 65%	36 66% 63%	42 63% 60%	48 61% 58%	54 58% 55%	60 56% 53%	66 51% 50%	72 47% 48%	78 43% 45%	39% 43%	35% 41%					
Kubota, Massey Ferguson, McCormick 150 hr/yr FPO' Starting engine hours listed in ()  New (<=150 hrs)  Used (<=450 hrs)  Used (<=880 hrs)	71% 68% 63%	68% 65% 60%	36 66% 63% 58%	42 63% 60% 55%	48 61% 58% 53%	54 58% 55% 50%	60 56% 53% 48%	66 51% 50% 45%	72 47% 48% 43%	78 43% 45% 40%	39% 43% 38%	35% 41% 36%					
Kubota, Massey Ferguson, McCormick 150 hr/yr FPO' Starting engine hours listed in ()  New (<=150 hrs) Used (<=450 hrs) Used (<=880 hrs) Used (<=1300 hrs)	71% 68% 63% 59%	68% 65% 60% 56%	36 66% 63% 58% 54%	42 63% 60% 55% 51%	48 61% 58% 53% 49%	54 58% 55% 50% 46%	60 56% 53% 48% 44%	66 51% 50% 45% 41%	72 47% 48% 43% 39%	78 43% 45% 40% 36%	39% 43% 38% 34%	35% 41% 36% 32%					
Kubota, Massey Ferguson, McCormick 150 hr/yr FPO' Starting engine hours listed in ()  New (<=150 hrs)  Used (<=450 hrs)  Used (<=880 hrs)  Used (<=1300 hrs)  Used (<=1690 hrs)	71% 68% 63% 59% 54%	68% 65% 60% 56% 51%	36 66% 63% 58% 54% 49%	42 63% 60% 55% 51% 46%	48 61% 58% 53% 49% 44%	54 58% 55% 50% 46% 41%	60 56% 53% 48% 44% 39%	66 51% 50% 45% 41% 36%	72 47% 48% 43% 39% 34%	78 43% 45% 40% 36% 31%	39% 43% 38% 34% 29%	35% 41% 36% 32% 27%					
Kubota, Massey Ferguson, McCormick 150 hr/yr FPO' Starting engine hours listed in ()  New (<=150 hrs)  Used (<=450 hrs)  Used (<=880 hrs)  Used (<=1300 hrs)  Used (<=1690 hrs)  Used (<=2080 hrs)	71% 68% 63% 59% 54% 50%	68% 65% 60% 56% 51% 47%	36 66% 63% 58% 54% 49%	42 63% 60% 55% 51% 46% 42%	48 61% 58% 53% 49% 44% 40%	54 58% 55% 50% 46% 41% 37%	60 56% 53% 48% 44% 39% 35%	66 51% 50% 45% 41% 36% 32%	72 47% 48% 43% 39% 34% 30%	78 43% 45% 40% 36% 31% 27%	39% 43% 38% 34% 29% 25%	35% 41% 36% 32% 27% 23%					

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